



ENGAGEMENT SERIES

RISK MITIGATION STRATEGIES IN REAL ESTATE INVESTMENT

Navigating the real estate investment landscape

27 September 2024 (Friday)
2.30pm – 5.30pm

Investing always involves some risks, and real estate is no different. Like any other ventures, real estate investment entails several risks such as financial, liquidity, market, legal, property management and more recently and importantly, climate risk.

In this session, experts will provide a comprehensive overview of real estate investment risks and discuss these risks, offering an understanding of how to manage and navigate the real estate investment landscape in Singapore.

Additionally, the session will cover the current market trends and outlook as well as explore the risks associated with the several avenues for real estate investment, including direct property acquisitions, purchasing shares in a Special Purpose Vehicle (SPV) that owns the property, or investing in en blocs in Singapore.

KNOWLEDGE PARTNERS



Mr Dennis Yeo
Head of Investor Services and
Logistics & Industrial, Asia Pacific
Cushman & Wakefield

As the Head of Investor Services and Logistics & Industrial, Asia Pacific at Cushman & Wakefield, Dennis Yeo is responsible for growing the company's client relationships and extending its full suite of best-in-class property services to developers, investors, multi-national corporate clients, funds and institutions. With more than three decades of real estate and leadership experience, he is a highly regarded senior property professional in the industry and is known for his in-depth professional expertise and insights.

His professional expertise is on the logistics and industrial

KNOWLEDGE PARTNERS

Mr Dennis Yeo
Head of Investor
Services and Logistics &
Industrial, Asia Pacific
Cushman & Wakefield

Mr Wong Xian Yang
Head of Research,
Singapore & SEA,
Cushman & Wakefield

Mr Yong Kun Tong,
Director, Sustainability
Cushman & Wakefield

Mr Norman Ho
Senior Partner,
Corporate Real Estate
Rajah & Tann Singapore

SESSION DETAILS

27 Sept 2024, Friday
2.30pm to 5.30pm

VENUE [To be confirmed]

**FEES (Subject to 9%
GST)**

* \$50 (REDAS Member)

* \$80 (Non-REDAS
Member)

REGISTRATION

Registration will close on
20 Sept 2024 (Friday)

sector, with accumulated experience dated from 1991. He leads Cushman & Wakefield's APAC practice group for Logistics & Industrial, where he connects and drives collaboration within the industrial teams across the region to capture business opportunities in the market, encompassing distribution centres, data centres, cold storage, and warehouse facilities.

Dennis is well-versed in real estate investment trusts (REITs) and is actively involved in advising corporations on matters pertaining to REITs, as well as the transaction of properties to property funds and trust. Over the years, he has built up an impressive network of clients who would engage him and his team for sound real estate advice. Based in Singapore, Dennis has also established a strong media and industry profile, having been regularly quoted in real estate media articles and presented at many industry events. Prior to leading Investor Services for Asia Pacific, he was Cushman & Wakefield's Chief Executive for Singapore and Southeast Asia, working closely with a team of corporate real estate professionals to steer the firm's growth in the region.



Mr Yong Kun Tong
Director, Sustainability
Cushman & Wakefield

Yong Kun is an engineering professional with over 10 years of experience in industrial operations, focusing on engineering reliability and sustainability. He has played a key role in performing physical climate risk screenings and assessing climate adaptation measures to strengthen resilience across various sectors.

By evaluating existing strategies and identifying opportunities for improvement, Yong Kun helps develop resilience indicators that address the impacts of climate change on buildings, tenants, and surrounding communities. He works on creating adaptation plans with cost estimates and timelines to ensure organizations can effectively manage high-risk areas and improve their climate resilience.



Mr Wong Xian Yang
Head of Research, Singapore & SEA,
Cushman & Wakefield

Xian Yang is the head of Research Singapore & SEA at Cushman & Wakefield (C&W). He is responsible for managing and delivering real estate and

CONTACT

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economic research and strategic analysis, with the view of providing research-based perspectives to commercial leasing and investment processes.

His insights on the Singapore real estate market are well sought-after by both the local and international media. Xian Yang also provides consultancy services with a focus on residential, commercial and industrial sectors. His clients range from multinational corporations, government-linked companies to real estate funds.



Mr Norman Ho
Senior Partner, Corporate Real Estate
Rajah & Tann Singapore

Norman has over 40 years of experience in corporate real estate work and regularly advises on a wide spectrum of property-related transactions. He specialises in transactional corporate real estate matters such as commercial buildings, hotels, malls, industrial parks, development projects etc. and commercial banking including Islamic finance. His work often involves advising property developers, investment funds, statutory boards, property consultants, investors, financial institutions and purchasers in the acquisition, sale and leaseback, development and financing of large commercial buildings, major shopping and residential projects.

He has been consistently ranked as a leading real estate lawyer in Tier One by independent legal directories such as Chambers Asia Pacific, The Legal 500 Asia Pacific and Asialaw Profiles.

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