



## Corporate Real Estate Financing

### OVERVIEW

In partnership with RICS, this course aims to provide a fundamental understanding of the different corporate real estate funding options available and key considerations in determining the appropriate financing for a specific property/project.

Equipped with this understanding, real estate professionals will be more confident in assessing real estate investments, engaging financial institutions on funding requirements and improve their business interactions with investors and clients in the real estate industry.

### TOPICS COVERED

- Evolvement of real estate investments and funding
- The increasing importance of real estate funding.
- Fundamental theories and concepts of real estate financing.
- Understanding financing structures.
- Apply insights from real-world deals and case studies

### LEARNING OUTCOMES

- Gain fluency in industry-specific terminology, enabling seamless communication in financing deals;
- Be better equipped to engage financial institutions, other financing providers and real estate finance professionals for corporate real estate financing needs;
- Navigate diverse funding options across global markets with confidence and structures in difference geographical markets;
- Enhance your professional network and deal-making prowess within the industry

### TARGET AUDIENCE

- Real estate professionals who want to hone their skills in corporate estate financing
- Real estate investment professionals
- Real estate advisors/consultants and agents
- Finance professionals in the real estate industry

### IN PARTNERSHIP WITH RICS

**Mr Brett Shad**  
Chief Executive Officer  
and Founder  
Censere

### DATE

**15 August 2024,**  
**Thursday**

### TIME

**9.00am to 6.00pm**

### VENUE

**REDAS Boardroom**  
190 Clemenceau  
Avenue, #07-01,  
Singapore Shopping  
Centre, Singapore  
239924

### FEES (Subject to GST)

\* **\$650** (REDAS/RICS  
Member)  
\* **\$850** (Non-Member)

### TO REGISTER

Please click [HERE](#)

### CPD

**6 PDU (PEB)**

### REGISTRATION

Registration will close  
on [8 August 2024](#)

### CONTACT

Please email enquiries  
to: Flora Ho,  
flora@redas.com

## KNOWLEDGE PARTNER



**Mr Brett Shad**  
**Chief Executive Officer and Founder**  
**Censere**

Brett has over 30 years of valuation and business advisory experience and holds an MSc in Global Finance and EMBA. Brett is a Professional Member of the Royal Institute of Chartered Surveyors, a Registered Business Valuer (HK), a Chartered Valuer and Appraiser with IVAS, a Member of the Hong Kong Securities Institute and a Member of the Australasian Institute of Mining & Metallurgy.

Brett has conducted numerous valuations for companies such as Advanced Micro Devices (AMD), Café de Coral, China.com Corporation, ExxonMobil, Keppel Corporation, Quam Capital, Shanghai Tonva, Singapore Airlines and Tencent and was previously an adjunct professor at ESSEC Singapore, where he taught financial valuation. He has written numerous articles about valuation and due diligence in emerging markets and is a regular speaker at conferences on the same topics.

### **Real Estate Developers' Association of Singapore (REDAS)**

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